

INITIAL ORDER ESTIMATE FOR AMBASSADOR TROOPS

1) Enter the number of girls selling in your troop (highlighted in yellow).

2) Review a suggested order based on the age group per girl average. (in blue).

3) Enter your 2026 Initial Order (in Green)

4) The highlighted green area will show you your per girl average.

5) Determine if your troop qualifies for the \$150 bonus

Troop Bonus Is Earned On the Initial Order Only. 1,000 Boxes Must Be Ordered to Qualify For The \$150 Bonus. Troops must also have an initial order of 200 per girl average and end the program with a 200 per girl average. The troop cookie bill must be paid in full at final ACH.

Order must be entered into Smart Cookies by **JANUARY 19, 2026**

Enter the Number of Girls Selling in Your	Below is the Number of Boxes Sold on Average by Ambassador Troops
1	268

Place Your Initial Troop Order In Packages Only

Variety and % of 2025 Sales	Suggested Packages by Girl to reach 75% of Last Years PGA	What My Entire Troop Order Will Look Like in Packages	Our Troop's 2026 Initial Package Order to be placed in Smart Cookies	Variety Per Girl
Adventurefuls (7%)	14.1	14.1	0	0
Exploremores (10%)	20.1	20.1	0	0
Lemonades (9%)	18.1	18.1	0	0
Trefoils (7%)	14.1	14.1	0	0
Thin Mints (25%)	50.3	50.3	0	0
PB Patties (15%)	30.2	30.2	0	0
Caramel deLites (15%)	30.2	30.2	0	0
PB Sandwich (10%)	20.1	20.1	0	0
TROOP TOTAL	197.0	197.0	0	0

Per Girl Average

200 Per Girl Average needed for \$150 Troop Bonus